SMALL

BUSINESS **EXCHANGE**

COMMUNITY OUTREACH 2 ACCESS TO CAPITAL3 SUB-BID REQUEST ADS 3-5, 7-8 PUBLIC LEGAL NOTICES....9-10, 11

Vol 33, Edition 32

Weekly Publication Reccilion Records



November 2, 2017



#BensTake: Breaking Down Barriers for Entrepreneurs of Color

By Ben Hecht, President & CEO, Living Cities

Targeted solutions across the country are ensuring that people of color can participate in the full extent of the promise of entrepreneurship.

I recently came across a powerful report released from The Kauffman Foundation, entitled "Including People of Color in the Promise of Entrepreneurship". The data and insights included cast a spotlight on the unique challenges faced by entrepreneurs of color when launching businesses. They also highlight the economic potential that we squander every day that we allow barriers to persist. Kauffman estimates that a 10% increase in the number of firms owned by people of color, for example, could result in 1 million net new jobs for people of color.

The report is critical reading for anyone invested in America's overall economic growth. That's because the economic success of our nation's fastest growing populations—people of color spells the economic success of our nation.

And when I hear about the experiences of people like Chester Williams, an African-American business owner living in New Orleans, I'm reminded that these statistics aren't just abstract numbers but, in fact, the summation of countless individuals who face undue hurdles every day in pursuit of the promise of entrepreneurship.

Williams, who my team recently had the opportunity to speak with, decided to go into business for himself as an electrical contractor a few years back. He had over two decades of experience in the trade to back him up. But as it turned out, what he lacked would prove a bigger factor in his success or failure than his expertise: that is,

Starting out, Williams explains, he worked out of his kitchen. He'd arrive at jobsites equipped with just his truck and two workmen. The lean setup made it possible to stay afloat, but it was no

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A Conversation with Cities: **Mayors on Closing Gaps in Infrastructure and Economic Opportunity**

Citi estimates that \$59 trillion will need to be spent on infrastructure globally over the next 15 years, a staggering figure that speaks to how much work needs to be done to shore up existing infrastructure and build additional capacity to keep up with urban growth. While the needs are immense, investment in infrastructure in the U.S. at the federal level has fallen to just 1.4% of GDP, and local governments are being challenged to meet the needs of their residents with increasingly limited resources.

When I served as Deputy Mayor for Operations for New York City under Mayor Mike Bloomberg, I saw first-hand the need for infrastructure projects and the financial strains they created. From affordable housing investments to projects such as construction of NYC Water Tunnel No. 3 (a multidecade project that is still underway, and the largest capital project in the city's history), to transportation projects such as extension of the 7 subway line, capital projects are costly and can take years to plan for and implement. Difficult decisions are required to prioritize resources

Recognizing the trade-offs local governments face when it comes to needed capital projects, the City Accelerator sought to identify new approaches to help cities meet these needs. Over the last 18 months, the City Accelerator brought together four cities to explore and adopt new practices and policies aimed at closing funding gaps in their five-year city infrastructure plans, with particular attention to projects that will have a positive economic impact on low-income residents. As the cities embark on

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC. 795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSRT STD U.S. Postage PAID San Fran CA 941 Permit No. 820

From warehouse to worksite: 5 key takeaways from the **Offsite Construction Expo**

By Mary Tyler March,

Although offsite construction has long been used by developers across the globe, the delivery method is only now beginning to gain more popularity in U.S. markets — and for good reason. Budgets are tight, qualified workers are becoming increasingly difficult to find and the need to finish projects in a short time with such limited resources will only grow more critical to a firm's success.

For those reasons, offsite construction and investment in the delivery method has been a key trend throughout this year. It's likely that prefabrication will only become more widely accepted as construction companies grapple with the need to retool the ways in which they've always done business.

Although many in the industry have been resistant to change, others are seeing an opportunity in the burgeoning method. More general contractors are partnering with prefab companies while investors, too, are putting their money where their confidence in the market is.

According to a 2014 report from the National Institute of Building Sciences, 93% of those surveyed in the AEC industries said they had used offsite methods in the past year. The method's

cost effectiveness and its ability to shorten project schedules, they said, were the main benefits. And it is those advantages that likely will drive more major industry players to look beyond the job site for solutions to construction's productivity problem.

During the Offsite Construction Expo in Philadelphia last week, leaders in the field shared their thoughts about where they see the future of the delivery method.

1. Tech companies will help drive the push for offsite

When the Modular Building Institute met at a board gathering in May, council members posed the question, "What would happen if someone could go online and order a building from Amazon and have it delivered to a site?" according to Tom Hardiman, executive director of the organization.

While the thought seemed like it was at least three to five years ahead of its time, that notion is now a reality. "With companies like Google, Marriott, Starbucks and other high-tech firms like Autodesk embracing offsite, there is a ton of investment money looking to revolutionize the construction industry," Hardiman said. "It's going to change

Continued on page 9



SBA to Open Business Recovery Center in Santa Rosa to Help Businesses Impacted by the Wildfires

The U.S. Small Business Administration and the Napa/Sonoma Small Business Development Center today announced the opening of a business recovery center in Santa Rosa to provide a wide range of services to businesses impacted by the wildfires that began Oct 8, 2017. The center will open as indicated below.

"Due to the severe property damage and economic losses the wildfires inflicted on businesses in California, we want to provide every available service to help get them back on their feet," said Director Tanya N. Garfield of SBA's Disaster Field Operations Center-West. "The center will provide a one-stop location for businesses to access a variety of specialized help. SBA customer service representatives and SBDC business advisors will be available to meet individually with each business owner," she added. No ap-

pointment is necessary. All services are provided free of charge.

"SBA customer service representatives will meet with each business owner to explain how an SBA disaster loan can help finance their recovery. They will answer questions about SBA's disaster loan program, explain the application process and help each business owner complete their electronic loan application," Garfield said.

According to Napa/Sonoma SBDC Director Mary Cervantes, SBDC business advisors at the center will provide business assistance to clients on a wide variety of matters designed to help small business owners re-establish their operations, overcome the effects of the disaster and plan for their future. "Services include assessing business working capital needs, evaluating the

Continued on page 9

SONOMA COUNTY

Business Recovery Center
The Courtyard
141 Stony Circle, Suite 155
Santa Rosa, CA 95401
Opens 9 a.m. Thursday, Nov. 2
Mondays - Fridays, 9 a.m. - 6 p.m.

EPA Announces \$27 Million to Improve Tribal Lands in California

The U.S. Environmental Protection Agency announced more than \$27 million in funding to 83 California tribes to invest in environmental programs and water infrastructure. EPA made the announcement at its Pacific Southwest Region's 25th Annual Tribal Conference held at the Viejas Casino and Resort in Alpine, Calif., and hosted by the San Pasqual Band of Mission Indians.

"This funding will help tribes provide safe drinking water to their communities and support environmental programs," said Alexis Strauss, EPA's Acting Regional Administrator for the Pacific Southwest. "These vital grants have a significant impact on the environment and quality of life in Indian Country."

Over \$8 million was awarded to California tribes to fund projects for monitoring, water pollution reduction, watershed protection

and restoration, water and energy efficiency, wastewater reclamation, and treatment systems. Another \$3.9 million will go to the Indian Health Service to support tribal drinking water and wastewater infrastructure, plant operator training and technical assistance.

California tribes will use an additional \$15.4 million to implement existing environmental programs, clean up open dumps and contaminated lands, develop programs to monitor, protect and improve air quality, and ensure public awareness of these efforts.

Examples of specific projects implemented with EPA's grants include:

The **Yurok Tribe** will reduce the impacts of solid and hazardous wastes by closing four legacy dumps, conducting an electronic waste roundup and disposal event, developing an educational campaign aimed at improving waste

management at cultural events, working with Del Norte County to determine the feasibility of initiating a composting program, and cleaning up debris along the banks of the Klamath River.

The **Big Pine Paiute Tribe** is developing an inventory of hazardous materials, including using available GIS maps of tribal government offices and tribal homes to map the locations of hazardous substances. Once the tribe identifies the specific materials and locations, it will conduct targeted outreach on proper handling and disposal to ensure protection of tribal communities.

The Pechanga Band of Luiseno Mission Indians will develop a community notification system for hazardous air quality, including particulates, ozone and wildfire smoke.

The Tuolumne Band of Mi-Wok Indians used prior EPA funding to install a community sewer system for 84 homes, thus removing them from septic systems in rocky soil with shallow groundwater that was exposing children to raw sewage. The tribe funded the new sewer collection system and tied into a local sanitary district to better protect the health of tribal families.

The EPA's Pacific Southwest Region is home to 148 tribal nations and contains half of all tribal lands nationwide. Indian Country in California, Arizona and Nevada is about equal in size to the six New England states.

For more information, please visit www.epa.gov/tribal/region-9-tribal-program

SOURCE: Environmental Protection Agency,

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CDOT UCP DBE #5988 • CA DGS SBE #1789941

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Access to Capital

3 Places Women-Owned Businesses Turn for Financing

By Gerri Detweiler,

Male or female, finding financing for your small business can be daunting and time-consuming. Some research indicates women have a harder time securing small business loans than men, while other research says the gap is largest for those trying to raise investment capital.

Traditional funding from banks and credit unions is typically the most attractive in terms of both interest rates and repayment terms, but can be the hardest to get, especially for younger businesses and those looking for smaller loans. If you're a women- or woman-owned business and can't get your foot through the front door of the bank lobby, here are three alternative places to look for financing.

Community Lenders

There are many state and regional programs that provide funding to traditionally disadvantaged entrepreneurs, including women. These loans are often offered through Community Development Financial Institutions (CDFIs) and they usually come with valuable "technical assistance" — training and consulting to help the business be successful. A few examples:

Working Solutions

This is a CDFI that serves nine Bay-area counties in California. It offers installment loans of \$5000 to \$50,000 with terms of three to five years, along with with free business coaching, advising and consulting for the life of the loan. Sixty percent of the loan portfolio is comprised of loans to womenowned businesses.

WomenVenture

The mission of this Minneapolis-based organization is "to help women attain economic self-sufficiency through the creation and growth of profitable and sustainable businesses." Through its Entrepreneurship Pathways program it offers a program that offers classes, consultation, networking and access to capital in the form of micro loans of up to \$50,000 for business start-up and expansion costs. These loans are designed for clients unable to access capital from traditional lenders.

First State Community Loan Fund

This Delaware-based CDFI, "acts as the catalyst for providing in-depth, substantive, outcome-oriented business services to women entrepreneurs." It offers loans from \$20,000 to \$250,000 with a focus on minority and women-owned businesses. It also operates a Women's Business Center and has developed a variety of programs for women entrepreneurs.

How do you find these programs? Your local Women's Business Center or Small Business Development Center can help. You can also check directories of microlenders through the Opportunity Finance Network CDFI locator.

Crowdfunding

There are four main types of crowdfunding: reward, debt, donation and equity crowdfunding. Each has its pros and cons, but all aim to make it easier for business owners with great ideas or products to reach a wide audience for funding.

The good news is that many women-owned businesses end up finding success with crowdfunding. A 2017 crowdfunding report by the National Women's Business Council, for example, found that 47% of successful campaigns on the popular crowdfunding platform Indiegogo were run by women. It also generally confirmed previous research that found that "women in general set lower funding targets but enjoy higher success rates" than men when it comes to crowdfunding.

Online Lenders

You aren't likely to find online loans specifically reserved just for women-owned businesses. But at the same time, shopping online can make the process easier and open up a greater number of financing possibilities. Keep in mind that online business loan shopping sites may operate in a variety of ways:

- Lead generation sites will simply gather your information then sell it to various lenders, which may then call or email you with information or offers.
- Online lenders may offer a specific set of loan products aimed at specific types of borrowers (for example, those with significant credit card sales). Remember: just because you can't qualify with one lender doesn't mean you can't quality with others.
- Online brokers may try to help get you funding with various lenders with whom they have a relationship. They may charge a significant fee for this service, so be sure to ask.

Online marketplaces will present you with options and allow you to choose which ones seem right for your needs. Ideally, you'll also see which loans are best matched to your qualifications. (Disclosure: Nav's small business loan marketplace operates this way.)

One advantage of online lending often especially appreciated by time-starved female entrepreneurs, is the ability to shop for financing during non-business hours. However, some options can carry very high interest rates and costs may be confusing since business lenders aren't required to state an Annual Percentage Rate (APR). Take advantage of free online small business loan calculators to translate costs to an APR.

Put Your Best Foot Forward

Credit requirements for the financing sources listed here vary widely. Crowdfunding platforms, for example, may not have minimum credit score requirements. CDFI's may be more forgiving of credit problems in the past. And online lenders vary; some have require good credit, while others are more interested in the revenue the business is generating.

Regardless, it's a good idea to understand your personal and business credit scores before you begin shopping for a loan. Strong credit scores may increase your opportunities for lower-cost funding and make it easier to qualify.

SOURCE: www.nav.com



California Sub-Bid Request Ads

CAHILL CONTRACTORS, LLC
Colby Smith at estimating@cahill-sf.com
(415) 677-0611

CAHILL CONTRACTORS, LLC

requests bids from Certified SBE Subcontractors and Suppliers for ALL TRADES SAN RAFAEL PUBLIC SAFETY BUILDING 1375 5th Ave, San Rafael, CA 94901 BID DATE: 11/28/17 @ 2pm BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003 Contact: Arnold Tostado • atostado@taftlectric.com Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified DBE businesses for the following project:

Agency: City of Santa Clarita
Seco Canyon Road & Garzota Drive Traffic Modification
C4014, HSIPL-5450(092)
Location: Santa Clarita, CA
BID DATE: November 21, 2017 @ 11:00 AM

Trades Seeking: Striping, Concrete

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: JIM YACKLEY Website: www.desilvagates.com

An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 680 - CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA COUNTY AT VARIOUS LOCATIONS FROM 0.4 MILES NORTH OF MISSION SAN JOSE SEPARATION (MISSION BLVD/RTE 238) TO 0.3 MILES NORTH OF ALCOSTA BLVD. OVERCROSSING, Contract No. 04-4G1154

Federal Aid Project No. ACIM-680-1(080)E, Disadvantaged Business Enterprise Goal Assigned is 14%

OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, Bidder's Exchange, MS 26. Sacramento, CA 95816

BID DATE: DECEMBER 5TH, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGN, ELECTRIAL, EMULSION SUPPLIER, EROSION CONTROL, K-RAIL SUPPLIER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, ROADWAY EXCAVATION, SAWCUTTING, SHORING, SIGN STRUCTURE. STRIPING, STRUCTURAL BACKFILL, STRUC-TURAL EXCAVATION, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEM-PORARY EROSION CONTROL, TESTING, TREE REMOVAL/TRIMMING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBER-IZED HMA (GAP GRADE) MATERIAL, AND STRUCTURE CONCRETE/RETAINING WALL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/ weekly ads/all adv projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/ PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc. org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SB-TRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition This will be a PREVAILING WAGE IOB DGC is an equal opportunity employer.

DESILVA MGATES

11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: JIM YACKLEY

Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 680 CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA, IN FREMONT, FROM 0.15 MILE SOUTH OF SCOTT CREEK **ROAD UNDERCROSSING TO AUTOMALL**

PARKWAY OVERCROSSING, Contract No. 04-3G6034. Federal Aid Project No. ACIM-680-1(081)E, Disadvantaged Business Enterprise Goal Assigned is 12%

OWNER:

STATE OF CALIFORNIA - DEPARTMENT OF **TRANSPORTATION**

1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

BID DATE: DECEMBER 20th, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CON-STRUCTION AREA SIGN, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVE-MENT INTERLAYER, K-RAIL SUPPLIER, MET-AL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PCC PAVING ROADSIDE SIGNS, ROADWAY EXCAVATION. RUMBLE STRIP, SIGN STRUCTURE, STRIPING, STRUCTURAL BACKFILL, STRUCTURAL EX CAVATION, SWPPP PREP/WATER POLILITION CONTROL PLAN PREPARE, TESTING, TRAF-FIC CONTROL MATERIAL, UNDERGROUND, VEGATATION CONTROL, TRUCKING, WATER TRUCKS, WATERPROOFING, STREET SWEEP-ING, EROSION CONTROL MATERIAL, FURNISH PRECAST CONCRETE DECK UNIT, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATE-RIAL, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUB-BERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, STRUCTURE CONCRETE, RETAINING WALL

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@ desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/ all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal

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11555 Dublin Boulevard • P.O. Box 2909 Dublin, CA 94568-2909 (925) 829-9220 / FAX (925) 803-4263 Estimator: ALAN MCKEAN Website: www.desilvagates.com An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

MISSION BOULEVARD CORRIDOR **IMPROVEMENTS PHASE 2, Project No. 05270** OWNER:

CITY OF HAYWARD 777 B Street, 4th Floor, Hayward, CA 94541 BID DATE: NOVEMBER 14, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/ DEMOLITION, COLD PLANE, ELECTRICAL, FENCING, JOINT TRENCH, IRRIGATION, LAND-SCAPING, MINOR CONCRETE, PAVING STONE, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TREE REMOVAL/ TRIMMING. UNDERGROUND. TRUCKING. WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX AS-PHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at ftp://ftp%25desilvagates.com:f7pa55wd@ pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer



Proven Management, Inc. 225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Small Business Enterprise (SBE) & Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

GRADE CROSSINGS IMPROVEMENT PROJECT (REBID)
CALTRAIN CONTRACT #17-J-C-220 Bids: 11/09/2017 @ 2 PM SUBCONTRACTING GOAL - SBE/DBE - 35%

Demolition; Earthwork; Aggregate Base Courses; Underground Ductwork & Structures; Subdrainage Systems; Station Platforms, Sidewalks, Curbs & Gutters; AC Paving; Micro Surfacing; Pavement Stripes & Markings; Welded Wire Mesh Fence; Concrete Forming/Finishing; Reba; CIP Concrete; Metal Fabrications; Pedestrian Exit Gates & Guardrails; Joint Sealants; Detectable Warning Tactiles; Signage; Traffic Signals; Ballast & Walkway Aggregate; Timber Crossties & Switch Ties; Rail; Track Removal/Salvage; Track Construction; Concrete Grade Track Removal/Salvage; Track Construction; Concrete Grade Crossings; Thermite Rail Welding.

Crossings; Infermite Kail wedning.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements. ing Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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Phone (408) 574-1400 Fax (408) 365-9548 Contact: Rob Snyder Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE SUBCONTRACTORS/ SUPPLIERS/TRUCKERS FOR:

Grade Crossings Improvement Project Contract No. 17-J-C-220 **Owner: Peninsula Corridor Joint Powers Board** Engineers' Estimate: \$1,000,000. BID DATE: November 9, 2017 @ 2:00 PM

Items of work include but are not limited to: Fence, Striping, Traffic Control and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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Proven Management, Inc. 225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified LBE/SLBE/ subcontractors, suppliers, and truckers for the following project:

WARM SPRINGS BART WEST ACCESS BRIDGE & PLAZA PROJECT (REBID)
CITY OF FREMONT Bids: 11/14/2017 @ 2 PM SUBCONTRACTING GOALS: LBE-60%: SLBE-20%

DEMOLITION - SWPPP - CONCRETE - REBAR - CMU - SRUCTURAL STEEL - STAY CABLE AS-SEMBLIES - METAL DECKING - COLD-FORMED METAL FRAMING - METAL FABRICATIONS -BRIDGE RAILING - DECORATIVE METAL - AM-PHITHEATER ILLUMINATED HANDRAILS - DE-MARCATION STUD - STAINLESS STEEL PLAZA BAND - SPECIALTIES - THERMAL & MOISTURE PROTECTION - FURNISHINGS - BENCHES -TRASH & RECYCLING RECEPTACLES - BIKE LOCKERS - BIKE RACKS - COBBLE - DRINK-ING FOUNTAIN - TREE GRATES - CONVEYING **EQUIPMENT - FIRE SUPPRESSION - PLUMBING** HVAC - ELECTRICAL - COMMUNICATIONS ELECTRONIC SAFETY & SECURITY - EARTH-WORK - CLEARING & GRUBBING - PILES INTERLOCKING PAVERS - LANDSCAPE & IR-RIGATION - HYDROSEED - UTILITIES - SOLAR-POWERED PHONE CHARGING STATION - PLAZA KIOSK - PILE LOAD TESTING

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provemnanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargainine Agreements.

We are an Equal Opportunity Employer

California Sub-Bid Request Ads



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jean Sicard An Equal Opportunity Employer

REQUEST FOR **DBE**SUBCONTRACTORS AND SUPPLIERS FOR:

Roadway surfacing, concrete barrier, and signal and lighting Hwy 12 Santa Rosa Caltrans #04-4G2204

BID DATE: November 9, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Erosion Control including Silt Fence, Check Dam, Inlet Protection, High-Visibility Fence, WPCP, Sweeping, Treated Wood Waste, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Shoulder Backing, Structure Excavation (Culvert), Imported Borrow, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Piling, Structural Concrete, Architectural Surface, Underground, Rapid Strength Concrete, Minor Cocnrete, Misc. Iron & Steel, Roadside Signs, Remove MBGR, Crash Cushion, Highway & Bridge Concrete Barrier, Striping & Marking, Electrical, and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990 Contact: Jean Sicard An Equal Opportunity Employer

REQUEST FOR **DBE**SUBCONTRACTORS AND SUPPLIERS FOR:

Repair Pavement and ADA Improvement Hwy 29 Napa Caltrans #04-4H2004

BID DATE: November 8, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Signs, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Clearing & Grubbing, Remove MBGR & Treated Wood Waste, Imported Borrow, Rock Blanket, Erosion Control, Hydroseed, Compost, Rapid Strength Concrete Base, Base Bond Breaker, Crack Treatment, Prepaving Intertial Profiler, Data Core, Tack Coat, Cold Plane AC, Structural Concrete, Bar Reinforcing Steel, Pedestrian Barricade, Underground, Detectable Warning Surface, Minor Concrete, Construction Survey, Misc. Iron & Steel, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Crash Cushion, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
An Equal Opportunity Employer

REQUEST FOR SBE SUBCONTRACTORS AND SUPPLIERS FOR:
Richmond-San Rafael Bridge Access Improvement Project
Package B-1
Bay Area Toll Authority
BID DATE: November 29, 2017 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Health & Safety Plan, Treated Wood Waste, Public Safety Plan, Adjust Utilities to Grade, Cold Plane AC, Polyester Concrete Overlay, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Rock Blanket, Soil Amendment, Planting & Irrigation, Imported Topsoil, Hydroseed, Erosion Control, AC Dike, Tack Coat, Grinding, Minor Concrete, Drill and Bond Dowel, Clean Expansion Joint, Roadside Signs, Underground, Construction Survey, Misc. Iron & Steel, Misc. Metal Bridge, Fencing, Midwest Guardrail System, Concrete Barrier, Crash Cushion, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage SBE Participation. Plans & Specs are available for viewing at our office.

SKANSKA

WEST MISSION BAY DRIVE BRIDGE PROJECT CITY OF SAN DIEGO FEDERAL AID PROJECT NO. BHLS-5004(049) DBE Goal: 6.7%

Bid Date: November 17, 2017 - 2:00 PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation, as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the City of San Diego Planet Bids website: https://www.planetbids.com/portal/portal.cfm?companyID=17950

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Prepare Storm Water Pollution Prevention Plan, Lead Compliance Plan, Clearing and Grubbing, Cold Plane Asphalt Concrete Pavement, Place Hot Mix Asphalt (Type A), Place Hot Mix Asphalt Dike (Type E), Minor Concrete, Asphaltic Emulsion (Fog Seal Coat), Tack Coat, Rock Blanket, Remove Concrete, Construction Area Signs, Traffic Plastic Drums, Flashing Arrow Signs, Portable Changeable Message Signs (Type 1), Type III Barricade, Temporary Railing, Temporary Crash Cushion, Temporary Pavement Markings (Tape), Temporary Traffic Stripe (Tape), Temporary Pavement Markers (Retroreflective and Non Reflective), Temporary & Permanent Erosion Control, Roadway Excavation, Class II Base, Cement Treated Base, Curb Inlet, Drainage Inlet, Catch Basin, CIP Junction Structure, Cleanout, Curb Outlet Replace OCP Inlet/Riser, Remove & Install Sign Structure,18"RCP, 24" RCP, 30" RCP, 48" RCP, 12" steel Pipe, 18" Flared End Section, Geotextiles for Drainage, Rip Rap, Salvage and Relocate Existing Rip Rap, Drainage Inlet Markers, Remove Pipe and Inlet, Chain Link Fence, Protective Railing, Remove Chain Link Fence, Install sign, Metal Post (Roadside Sign) Install Sign (Mast-arm Hanger Method), Install Roadside Sign (Wood Post), Remove Metal Post, Remove Roadside Sign (Wood Post), Guardrail (Midwest Guardrail System 6" Wood Post) Transition Railing (Type WB-31), End Anchor Assembly (Type SFT), In-line Terminal System, Flared Terminal System, Crash Cushion Module, Remove and Replace, Concrete Barrier, Pavement Markers, Paint Traffic Stripe (2-Coat), Painted Pavement Markings (2-Coat), Removal of Pavement Marker (P), Remove Thermoplastic Pavement Markings, Remove Painted Traffic Stripe, Signal and Lighting (P) Video Inspecting Pipelines and Culverts for Acceptance, Pedestrian Barricade, Landscaping & Irrigation, Bridge Removal, Structure Excavation (Bridge), Structure Backfill (Bridge) Cast-In-Drilled-Hole Concrete Piling, , Prestressing CIP Concrete, Temp Trestle, Structural Concrete, Joint Seal Assembly, Bar Reinforcing Steel, Prepare and Stain Concrete, Miscellaneous Metal, Bridge Deck Drainage System, Cable Railing, Handrailing, Bridge Lighting, Slope Paving Removal, Ground Anchor Wall, Structure Excavation, Structure Backfill, Structure Backfill (Ground Anchor Wall) (F), Ground Anchor Wall (Subhorizontal) (P), Structural Concrete, Retaining Wall (F), Architectural Treatment (F), Bar Reinforcing Steel, (Retaining Wall) (P-F), Structural Shotcrete(F), Slope Paving (Concrete) Minor Concrete (Gutter), Cable Railing (P-F), Eastern & Western Mitigation Sites - Shrub Removal, Eastern & Western Mitigation Sites - Revegetation, Steel Casing (30-Inch), Sewer Isolation Gate Valve (14-Inch), Access Manhole (5' x 3'), Removal or Abandonment of Existing Water Facilities Handling and Disposal of Non-friable Asbesos Material, Water Main, Gate Valve, Sewer Force Main, and Cathodic Protection

Please submit scope sheets 3 days prior to bid to allow for proper evaluation.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

Skanska is an Equal Opportunity/Affirmative Action Employer

This contractor and subcontractor(s) shall abide by the requirements of 41 CFR 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals on the basis of protected veteran status or disability, and require affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified protected veterans and individuals with disabilities.

Skanska Estimating Dept.: 1995 Agua Mansa Rd, Riverside, CA 92509 – Phone: (951) 684-5360, Fax: (951) 788-2449

Estimator: Jerome DiPadova • Email: bids.socal@skanska.com

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NOVEMBER 2, 2017 - NOVEMBER 8, 2017 SMALL BUSINESS EXCHANGE 7

California Sub-Bid Request Ads



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

SLBE (Alameda CTC) Subcontractor/Supplier Bids Requested For: City of Fremont • Warm Springs BART West Access Bridge and Plaza Project (Rebid)
City Project No. PWC 8804
Bid Date: November 14, 2017 at 2:00PM • Fax all quotes to 510-777-5099

Requesting certified SLBE (Alameda CTC) Subcontractor and Supplier Quotes on: Ready-Mix Supplier, Aggregate Supplier, Misc. Metals Supplier, Structural Steel Supplier, Pipe Supplier, Station Plaza Furnishings, Bridge Bearing Pads, Electrical, Communications, Fencing, Railing, Rebar, Mechanical, Civil & Utilities, Elevator & Escalator, Masonry, Concrete Flatwork, Structural Steel Erection, Structural Concrete, Landscaping, Signs, Striping, Driven Pile, Demolition, Water Pollution Prevention, Construction Testing, Trucking

Plans and specifications are available through BidSync, may be purchased through ARC (408) 262-3000, or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621. Please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact Aron Oshio by email at aoshio@shimmick.com

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company. Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5% Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621 Phone (510) 777-5000 • Fax (510) 777-5099

LBE Subcontractor/Supplier Bids Requested For:
City and County of San Francisco • Municipal Transportation Agency 22 Fillmore Transit Priority Project • Contract No. 1303

REVISED BID DATE: November 16, 2017 at 3:00PM

Fax all quotes to 510-777-5099 or email to northwest.estimating@shimmick.com

Requesting certified LBE Subcontractor and Supplier Quotes on: General Engineering Contracting, Reinforcing Steel Contractor, Pipeline Contractor, Parking & Highway Improvement, Backhoe Service, Earthwork & Paving, Electrical Contracting, Construction Traffic Control Services, Concrete Contractor, Tree Service, Trucking & Hauling, Surveying/Engineer/Drafting Equipment & Supplies, Concrete Supplier & Manufacturer, Traffic Safety & Traffic Control Devices, Electrical Equipment & Supplies, Photography Services

Contract Documents are available by owner.

Please send a request to Mr. Allan Andaya at allan.andaya@sfmta.com or by fax to (415) 701-4300. You may also contact Jamie Helmick at jhelmick@shimmick.com for access to the documents.

> Subcontractors and Suppliers interested in this project may contact Clay Cochran by email at <u>ccochran@shimmick.com</u>.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

#BensTake: Breaking Down Barriers for Entrepreneurs of Color

Continued from page 1

recipe for long-term growth. There were bigger, more lucrative jobs that Williams knew he was capable of taking on. But they'd require investment in equipment and the capacity to expand his payroll. He couldn't even afford the paperwork to vie for contracts. Williams desperately needed capital, but was repeatedly denied credit by local banks, often on the basis of his credit score. "Look at the statistics of all of the businesses that fail. Now imagine you have no money. You've basically got to start up your business from zero, with zero.'

The solutions that Williams needed in the early days of launching his business are the same ones that we need to be implementing across the country, to reduce these barriers for entrepreneurs of color at scale:

Limited Access to Capital

For one thing, we know that there's a mountainous racial wealth gap. That means entrepreneurs of color are less likely to be able to draw on personal assets or turn to family and friends for funding in the early stages of business development. For Williams, this gap also manifested itself as he tried to establish a customer base. He started out, as most entrepreneurs do, through word of mouth in his own networks. "But if you're African American in New Orleans," he explains, "that's more likely than not going to mean people with much less disposable income. You start working for your friends, trying to build up your business, but they can't even afford to hire you." He explained that he'd often work at a discounted rate, and would sometimes complete a job only to find that the customer could no longer pay for it. Trapped in this pattern, it was difficult to see a path to financial stability, much less growth, for his business.

This "friends and family gap" makes the ability to secure capital from elsewhere even more critical. Yet, a paltry 1% of venture-backed firms have African-American founders People of color are rarely at the decision-making table where investment capital is concerned; senior teams of America's venture capital firms are 78% white, and only 1% Black and 1% Hispanic. When it comes to loans, studies have shown that entrepreneurs of color on average face higher denial rates, pay higher interest rates, and receive lower amounts on business loans than their white counterparts.

A new fund called Groundwork is targeting this problem in the tech space. As a venture capitalist, founder Jason Towns knows that entrepreneurs desperately need early-stage dollars to give their good ideas a chance to flourish into high-growth businesses. Groundwork will provide capital to its first cohort of minorityowned tech start-ups in 2017. The Impact America Fund and The Runway Project are among many others targeting funding needs for similar entrepreneurs.

No one's Born a Businessperson

Another hurdle alluded to in the Kauffman report is the barrier to acquiring the skills and know-how needed to establish and grow a company. As an entrepreneur, by definition much of your work is in uncharted territory. Learning from others' experiences can demystify the process in a way that raises the likelihood of success. Groundwork will create an online network for entrepreneurs to share experiences and learn from one another. There are other groups, like Village Capital, which bring together cohorts of entrepreneurs for a rigorous business crashcourse. The Village Capital program also connects participants with a network of powerful mentors across the country.

However, entrepreneurs don't necessarily need to participate in intensive accelerators to learn from their peers. In Albuquerque, New Mexico, business-owner Carmen Bolivar attends a weekly gathering called Taza-inspired by the "1 Million Cups" network-where she can get a good cup of coffee and the chance to connect with dozens of other Spanish-speaking entrepreneurs in the City. When she first launched her dress company, she felt like she was going at it entirely on her own. "Nowadays, I know about Taza, that helps me feel safe," she says. "I do not feel alone, and I know that...I will be guided."

Revenue as a Recipe for Growth

Chester Williams' path forward was made possible by the New Orleans Mobilization Fund, which is how I learned of his story. For Williams, the biggest barrier to growth was insufficient cash on-hand to take on City contracts. Those were the jobs he'd need to win in order to build a stable revenue stream and grow - though public sector contracts also involve longer-term, more unpredictable payment schedules. The recently launched Mobilization Fund, which Living Cities has invested in, provides people of colorowned businesses with working capital loans to bridge those long months until payment comes. When Williams' application was granted, his business practically changed overnight. Within two weeks, he had scored a major contract with the Regional Transit Authority. That boosted his gross revenue enough to qualify for Goldman Sachs' 10,000 Small Businesses program.

The Mobilization Fund also includes that critical element of business coaching. Williams' loan agreement requires him to periodically meet

with underwriters for support. He credits this component with turning him from an electrician into a true businessperson. They've helped Williams get serious about collecting on his invoices, something he struggled with before. Now, he's motivated by the knowledge that paying back his own loan enables the Fund to generate new loans to other local entrepreneurs. Today, Williams employs a staff of eight, and when he spoke about his business it was with excitement and confidence about the future.

Each of these efforts is powerful on their own, but they also create a snowball effect. Knowing someone in your network who is an entrepreneur may make you more likely to follow suit, according to another study from the Kauffman Foundation. Low rates of entrepreneurship by people of color in the past pose a current challenge, making it more difficult for people of color to find footsteps to follow. But for every person of color who can surmount these hurdles, the next crop of potential entrepreneurs gains exposure to another powerful example.

In light of Kauffman's new report, I have steadfast confidence in the promising efforts I've seen making strides toward reducing these disparities and redefining America's democratic capitalism. But I'm more convinced than ever that we have to scale up. The statistics make clear the gravity of the problem. But the experiences of people like Williams—entrepreneurs who have beat the odds-show that targeted solutions can not only transform individual lives but also positively impact economic outcomes at the local, regional and eventually, national scale.

SOURCE: www.livingcities.org

California Sub-Bid Request Ads

HAYWARD BAKER

A Keller Compan



DBE SUBCONTRACTORS/SUPPLIER BIDS/ PROPOSALS REQUESTED

CONTRACT NO. C1146
METRO FACILITIES GROUTING AND
WATER REMEDIATION

BID/PROPOSAL SUBMITTAL DATE: NOVEMBER 9, 2017 @ 2PM

OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)

PERFORMANCE/PAYMENT/SUPPLY BOND MAY BE REQUIRED

THIS ADVERTISEMENT IS IN RESPONSE TO LACMTA'S DBE PROGRAM. HBI. INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH DBE FIRMS REGARDING PARTICIPATION ON THIS PROJECT.

DRAWINGS AND SPECS WILL BE REVIEWED IN OUR OFFICE (1780 E. LEMONWOOD DRIVE, SANTA PAULA, CA 93060) MONDAY THROUGH FRIDAY 8:00AM TO 5:00PM. QUOTES ARE REQUIRED BY COB, NOVEMBER 8, 2017,SO THAT ALL BIDS/PROPOSALS CAN BE FAIRLY EVALUATED. PLEASE SUBMIT BIDS/PROPOSALS FOR THE FOLLOWING WORK/SUPPLIES (BUT NOT LIMITED TO): TRUCKING, REBAR, PORTLAND CEMENT, ACRYLATE POLYURETHANE RESIN, WATER PROOFING, BENTONITE POWDER, HOURLY ELECTRICIAN, HOURLY PLUMBER, FLOORING AND BAGGED MICROFINE CEMENT.

CONTACT: DANE TAYLOR, PROJECT MANAGER 1780 E. LEMONWOOD DRIVE SANTA PAULA, CA 93060 PHONE: (805) 933-1331 FAX: (805) 933-1338 DCTAYLOR@HAYWARDBAKER.COM



Proven Management, Inc. 225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprise (DBE) subcontractors, suppliers, and truckers for the following project:

NEW CONTROL POINT AT BRITTAN AVENUE CALTRAIN CONTRACT #18-J-C-005 Bids: 11/07/17 @ 2 PM SUBCONTRACTING GOAL – DBE – 6%

SITE CLEARING; EARTHWORK; AGGREGATE BASE COURSES; AC PAVING; CABLE RAILING; WELDED WIRE MESH FENCE; CONCRETE FORMING; CONC FINISHING; REBAR; CIP CONCRETE; PRECAST CONC STRUCTURES; METAL FABRICATIONS; STEEL SOLDIER PILING; ELECTRICAL; PANELBOARDS; SITE LIGHTING; GROUNDING; BONDING; OUTLET, JUNCTION, PULL BOXES; PANELBOARDS; SIGNALS; SOLID-STATE CODED TRACK CIRCUITS; SIGNAL SHELTERS; RECTIFIERS, BATTERIES, BATTERY CHARGING EQUIP; TRAIN CONTROL COMMUNICATION; SERVICE METERS; TRACKWORK; RAIL TRACK REMOVAL & SALVAGE; TRACK CONSTRUCTION, THERMITE RAIL WELDING

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

Dargaming Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina · norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Unified Certification Program (CUCP) certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Construction on State Highway in Plumas County near Canyon Dam from 0.2 Mile South to 0.3 Mile North of Lake Almanor Spillway, Bridge Replacement Project in Plumas County, CA.

http://www.dot.ca.gov/obeo/index.html

Subcontractors and Suppliers for the following project:

Lake Almanor Bridge Replacement Project Contract No. 02-0E1804 Owner: Caltrans

Bid Date: November 15, 2017 at 2:00 P.M.

Local Business Enterprises, Small/Micro (LBEs)
Disadvantaged Business Enterprises (DBEs)

wanted for the following scopes, including, but not limited to: AC Milling, AC Paving, Aggregates, Asbestos Abatement, Bridge Bearings, Bird Control, Minor Concrete, CIDH, Concrete Supply, Concrete Reinforcement and Dowels, Structural Concrete, Precast Concrete, Concrete Pumping, Concrete Formwork, Concrete Barriers, Concrete Washouts, Clear & Grub, Core Drilling, Crash Cushion, Cable Railing, Demolition, Earthwork, Erosion Control, Fencing, Guardrail, Hydroseeding, Joint Sealant, K-rail, Metals, Pavement Markings, Pipe Supply, Polyester Concrete Overlay, Quality Control, Rock Slope Protection, Street Sweeping, SWPPP, Signage, Survey, Traffic Control, Temp Facilities, Temp Signal System, Trucking & Hauling, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors.

Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due November 10, 2017 and Quotes NO LATER THAN November 14, 2017 at 5 PM.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

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4650 Business Center Drive Fairfield, CA 94534 Attn: Victor Molina · norcal.bids@kiewit.com Fax: 707-439-7301

Requests quotes/bids from qualified Small Business Concerns (SBC), including SDB, WOSB, HUBZone SB, VOSB & SDVOSB certified by The System for Award Management (SAM).

https://www.sam.gov/portal/public/SAM

Subcontractors and Suppliers for the following project:

Replacement/Upgrade Pier 2 - Military Ocean Terminal Concord (MOTCO)
Location: Concord, CA
Solicitation No. W9123817R0065
Owner: U.S. Army Corps of Engineers (USACE)
Bid Date: November 7, 2017 at 12:00 P.M.
Quotes Due: October 30, 2017 at 4:00 P.M.

Small Business Concerns (SBCs)

Wanted for the following scopes, including, but not limited to:

Asphalt paving, Biological assessment and monitoring, Building Construction, Site Mechanical, Utilities, Concrete Reinforcing, Concrete Repair, Concrete, Concrete Pumping, Underwater Demolition (ordnances), Earthwork/Excavation, Electrical, Marine Fenders, Marine Towing; Piling, Precast Concrete, Quality Control/Assurance, Dynamic Pile Testing, MEC/UXO, Street Sweeping, Trucking/Hauling and Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, SBC suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due October 23, 2017 and Ouotes NO LATER THAN October 30, 2017 by 4 PM.

Plans and specifications are available through SmartBidNet (SBN) or the Government's website at www.fbo.gov

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers

Buy American Act applies An Equal Opportunity Employer CA Lic. 433176 DIR # 1000001147

PROJECT: AC WATER GROUP 1012 CITY OF SAN DIEGO – BID NO # K-18-1601-DBB-3 SAN DIEGO, CA **THIS PROJECT HAS A 22.3 % SLBE-ELBE GOAL**

BID DATE: NOVEMBER 9TH, 2017 • BID TIME: 2:00 P.M. Please respond by 5:00 p.m., NOVEMBER 8TH, 2017

We are seeking quotes from all small business concerns - CERTIFIED SLBE-ELBE including, but not limited to, the following work items: AC PAVING, AGGREGATES, COLD PLANE, CONCRETE, LANDSCAPING/IRRIGATION, SWPPP, TRAFFIC CONTROL, MOBILIZATION, TRUCKING / HAULING, ARCHAEOLOGICAL & BIOLOGICAL MONITORING, QC, WATER /WASTEWATER SUPPLY, UNDERGROUND UTILITIES, ELECTRICAL, CATHODIC PROTECTION, JACK & BORE, SHORING, ASBESTOS HANDLING & DISPOSE, PIPE REMOVALS, HIGH LINING, WASTE DISPOSAL

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested ELBE & SLBE'S firms from the City of San Diego/PlanetBids https://www.planetbids.com/portal/portal.cfm?companyID=17950 website using the Project invitation No. K-18-1601-DBB-3 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Joe Eckardt: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-ELBE/SLBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126 Phone: (858) 536-3100 • Bid Fax: (858) 586-0164 e-mail inquiries to: estimating@coffmanspecialties.com

Public Legal Notices



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for Contract No. 2018-FT-11, SHIPYARD-REPOWER OF THE M.S. MARIN. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by Tuesday, November 28, 2017, at 2:00 p.m., PT, at which time bids will be publicly opened and read.

A non-mandatory pre-bid conference will be held in Conference Room at the Larkspur Ferry Terminal, Ferry Division Administration Building, 101 East Sir Francis Drake Boulevard, Larkspur, CA on **Tuesday**, November 7, 2017, at 10:00 a.m., PT.

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Tuesday, November 14, 2017, at 4:00 p.m., PT**.

The Bid Documents are available for download on the District's website. To download the Bid Documents, go to the District's website home page at http://www. goldengate.org, click on Contract Opportunities, scroll down to FERRY Division and look for Contract No.

To inspect and obtain the Bid Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at contractsoffice@goldengate.org, by telephone at (415) 923-2318, or by facsimile at (415) 923-2384.

/s/ Aida S. Caputo, Contracts Officer Dated: 10/31/2017 11/2/17

CNS-3065181#

SMALL BUSINESS EXCHANGE

November 2017

News from the San Francisco Department of Elections: Interested in voting services for San Franciscans with limited English proficiency? You are invited to participate in the Department of Elections Language Accessibility Advisory Committee (LAAC). At quarterly meetings, LAAC members will learn about the Department's efforts to provide election services and programs to communities where English is a second language. LAAC members will also have the opportunity to share feedback and suggestions for serving potential registrants and voters with limited English proficiency throughout San Francisco. This is a volunteer opportunity. To learn about the LAAC and other opportunities to get involved with the Department of Elections, visit sfelections.org or call (415) 554-4375.

The Youth Commission is a body of 17 San Franciscans between the ages of 12 and 23. Created by the voters in 1995

involved with the Department of Elections, visit sfelections.org or call (415) 554-4375.

The Youth Commission is a body of 17 San Franciscans between the ages of 12 and 23. Created by the voters in 1995 through a charter amendment, the commission is responsible for advising the Board of Supervisors and the Mayor on policies and laws related to young people. The commission is also charged with providing comment, recommendation, and feedback on all proposed laws that affect youth before the Board takes final action.

Commissioners work diligently to connect young people from all over the city with one another, develop their leadership skills and understanding of government, and make positive policy changes. The commission meets on the first and third Monday of every month at 5:15pm in room 416 of City Hall. Their standing issue-based committees meet regularly in the Youth Commission office, City Hall Room 345.

Visit our website www.sfgov.org/yc, email YouthCom@sfgov.org, or call (415) 554-6446 for information about upcoming meetings!

visit our website www.srgov.orgyc, email Toutn.Com@srgov.
org, or call (415) 554-6446 for information about upcoming meetings!

COMMENCMENT OF THE REQUEST FOR PROPOSALS PROCESS AT SFO

The Airport Commission has commenced the Request for Proposals (RFP) process for six Terminal 2 Concession Leases. The Request for Proposals includes five Specialty Retail Concession Leases and one Casual Dining Food and Beverage Concession Leases. The Request for Proposals includes five Specialty Retail Concession Leases and one Casual Dining Food and Beverage Concession Leases. The proposed Minimum financial offer for the Specialty Retail Concession Leases ranges from \$125,000 -\$325,000, for a 7 year term. The proposed Minimum Annual Guarantee for the Casual Dining Food and Beverage Concession Lease is \$250,000.00.

The lease shall have a term of ten years. Rent for each lease shall be the higher of the Minimum Annual Guarantee or the sum of the percentage rent as outlined in the RFP document. Small, local, and disadvantaged businesses are encouraged to participate. The Informational Conference will be held on Thursday, Octobe 26th, 2017 at 10:00 a.m. at the Aviation Museum & Library in the International Terminal, at San Francisco International Airport. Please see http://www.flysfo.com/business-at-sfo/current-opportunities for additional information or call Trevor Brumm, Principal Property Manager, Revenue Development and Management Department, (650) 821-4500.

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the public access. The newspaper makes every effort to translate the

(650) \$21.4500.
The City and County of San Francisco encourage public outreach.
Articles are translated into several languages to provide better
public access. The newspaper makes every effort to translate the
articles of general interest correctly. No liability is assumed by the
City and County of San Francisco or the newspapers for errors

Regional Business Diversity Program County of Santa Clara Clara County of Santa Clara County of San



Learn about Upcoming Procurement Projects from Public Agencies and Prime Contractors

Register at www.vta.org/osdb

Featured Presentations:







san josé·evergreen community college district Measure RR • Measure A • Measure X

Participating Partners: Event Schedule:

- 9:30 11:00 a.m. BART Measure RR
- 11:00 11:30 a.m.
- Learn how to do business with government agencies
- 11:30 1:30 p.m.
 Exhibits and Networking
- 1:30 3:00 p.m.
 County of Santa Clara
 Measure A
 San Jose Evergreen
 Community College District
 Measure X
 Learn about upcoming
 contracting opportunities
- contracting opportunities from public agencies and prime contractors

- Alameda CTC
 BART
- · Builders Exchange of Santa Clara
 • CALTRANS
- California High Speed Rail California Water Services
- California Public Utilities Commission
- Department of General Services • East Side Union High School
- District • GGBHTD
- Metropolitan Transportation Commission
- San Jose Evergreen Community College District
 • SAMTRANS/Peninsula JPB
- Small Business Administration
- The Blue Book

Participating Primes:

- Bothman
- Graniterock
 Hill International
- HNTB
- Kimley-Horn
 Mott MacDonald
- Parsons
- PGH Wong Engineering Shimmick Construction
- STV Inc.
- WMH Corporation

County of Santa Clara Agencies

- Office of Supportive Housing
- Procurement Department
- Others

In accordance with the Americans with Disabilities Act (ADA) and Title VI of the Civil Rights Act of 1964, VTA will make reasonable arrangements to ensure meaningful access to its meetings for persons who have disabilities and for persons with limited English proficiency who need translation and interpretation services. Individuals requiring IADA accommodations should notify the Office of Small and Disadvantaged Business (OSDB) at least 48-hours prior to the meeting. Individuals requiring language assistance should notify OSDB at least 72-hours prior to the meeting. OSDB may be contacted at (408) 321-5962 or e-mail: osdb@vta.org or (408) 321-2330 (TTY only). VTAs home page is on the web at: www.vta.org or visit us on Facebook at: www.facebook.com/scvta, (408) 321-2300: 中文/Español/日本語/哲学어/TiếngViệt/ Tagalog。

Recovery Center in Santa Rosa

Continued from page 2

business's strength, cash flow projections, and most importantly, a review of options with the business owner to help them evaluate their alternatives and make decisions that are appropriate for their situation," she said.

According to Garfield, businesses of any size and private, nonprofit organizations may borrow up to \$2 million to repair or replace damaged or destroyed real estate, machinery and equipment, inventory, and other business assets. These loans cover losses that are not fully covered by insurance or other recoveries.

For small businesses, small agricultural cooperatives, small businesses engaged in aquaculture, and most private, nonprofit organizations of any size, SBA offers Economic Injury Disaster Loans to help meet working capital needs caused by the disaster. EIDL assistance is available regardless of whether the business suffered any property damage.

Business owners may also apply online using SBA's secure website at https://disasterloan.sba. gov/ela or get help from SBA representatives at any Disaster Recovery Center in Texas. Disaster loan information is also available from SBA's Customer Service Center by calling (800) 659-2955 or emailing disastercustomerservice@sba. gov. Individuals who are deaf or hard-of-hearing may call (800) 877-8339. For more disaster assistance information, visit http://www.sba.gov/ disaster. Completed applications should be mailed to U.S. Small Business Administration, Processing and Disbursement Center, 14925 Kingsport Road, Fort Worth, TX 76155.

SOURCE: U.S. SBA

From warehouse to worksite: 5 key takeaways from the Offsite Construction Expo

Continued from page 1

so fast in the next year."

But with those tech investments will likely come higher expectations for how those prefabricated developments are built.

"The industry will evolve or gravitate more toward this offsite solution," Hardiman said. "The challenge is that our buildings are still pretty complex. It's an entrenched construction industry and the people who understand our building codes and can embrace modular construction are the ones who are going to do well."

2. Developers and contractors will become more involved

Even as little as five years ago, most projects were either site-built or modular. Today, developers are focusing on modular, likely in response to pressures from limited resources and the need to increase productivity under tighter constraints.

And with large companies like Whiting-Turner, Turner Construction and Gilbane now having project managers for offsite, it's only a matter of time before the delivery method gains more traction, according to FullStack Modular CEO Roger Krulak.

3. Watch Marriott's next moves

One big driver behind offsite's move to the mainstream is Marriott International's involvement in the market segment. With six offsite manufacturers building for Marriott today, the company aims to add seven more firms by next year, according to Karim Khalifa, Marriott's senior vice president of global design strategies. That move would set Marriott up to surpass its goal of using modular on 13% of its new North American hotel projects

The company has previously cited the desire to decrease building costs and ease the challenges associated with finding qualified workers. Now, Marriott says it expects to conduct stacking educational events twice a year to educate more owners and general contractors in the industry about offsite construction and the method's perceived benefits and representatives from Hilton and Wyndham Hotels and Resorts were there to take notes. The company, too, is working to develop a metric of goals for offsite projects' defects, schedules and U.S.-based costs to provide a working outline with which to compare their site-built counterparts.

4. Suppliers are getting into the offsite game

With offsite construction's relatively small share of the U.S. construction market, many suppliers have not, until recently, been equipped with market lines developed specifically for the segment.

Now, according to Krulak, suppliers have started to create product lines with offsite in mind. "Manufacturing for modular solutions means that the industry as a whole is moving in that direction, and we've never seen that before," he said

One of those suppliers, Tremco, has a modular OEM product line. "We've worked with Tremco for forever, but they didn't have a modular product before," Krulak said. "We had to work with their engineers to find solutions. Now they have this OEM product — that's going to result in huge time savings for modular construction."

5. Foreign investors are laying claim in U.S.

While the U.S. has been slow to catch on to offsite construction, other global powerhouses have capitalized on the delivery method, both at home and abroad.

"There are a lot of foreign manufacturers that want to get into the U.S. market and I think they'll come,' Hardiman said. One of those contenders is Polandbased Polcom Modular, an offsite manufacturer that has contracted with Marriott and Rinaldi Group to build and ship prefabricated hotel pods to the U.S.

But Poland isn't the only country getting involved in U.S. markets. Chinese and Japanese firms are also snapping up U.S. construction companies.

"If the U.S. modular manufacturers don't step it up, the European, Japanese and Chinese modular manufacturers will," Hardiman said. "To pretend that there's not going to be a global influence on our construction industry is completely naive. I think we're in for a major construction revolution. and I think it's maybe a year or two.'

SOURCE: www.constructiondive.com

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Address

650 Market Street, San Francisco, CA 94104

Full Name of Registrant #1

Run Mee Market LLC (CA)

Address of Registrant #1 2167 Turk Street, San Francisco, CA 94115

This business is conducted by A limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/1/2014

Signed: Phuong D. Tran

This statement was filed with the County Clerk of San Francisco County on 10/4/2017.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Sonya Yi Filed:

Deputy County Clerk

10/12/17 + 10/19/17 + 10/26/17 + 11/2/17

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): **Computing-Cat Company**

1607 40th Avenue, San Francisco, CA 94122

Full Name of Registrant #1

Computing-Cat Company (CA)
Address of Registrant # 1

1607 40th Avenue, San Francisco, CA 94122

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/1/17

This statement was filed with the County Clerk of San Francisco County on 10/20/2017.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Deputy County Clerk 10/20/2017

10/26/17 + 11/2/17 + 11/9/17 + 11/16/17

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): **Express Careworks Inc.**

729 Sacramento Street #6, San Francisco, CA 94108

Full Name of Registrant #1
Express Careworks Inc. (CA)

Address of Registrant #

729 Sacramento Street #6, San Francisco, CA 94108

This business is conducted by $\mathbf A$ Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/1/2017

Signed: Gary Wu, CEO

This statement was filed with the County Clerk of San Francisco County on 10/20/2017.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Susanna Chin Deputy County Clerk 10/20/2017

10/26/17 + 11/2/17 + 11/9/17 + 11/16/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0378098-00

Fictitious Business Name(s): Gobi Treehouse Inc.

Address 730 Commercial Street, San Francisco, CA 94108

Full Name of Registrant #1 Gobi Treehouse Inc. (CA)

Address of Registrant # 1

730 Commercial Street, San Francisco, CA 94108

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/1/2017

This statement was filed with the County Clerk of San Francisco County on 10/20/2017.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Susanna Chin Deputy County Clerk 10/20/2017

10/26/17 + 11/2/17 + 11/9/17 + 11/16/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0378107-00

Fictitious Business Name(s):

Grand Pacifica Consulting

Address

729 Sacramento Street #6, San Francisco, CA 94108

Full Name of Registrant #1

Henry Hu and Associates Inc. (CA)

Address of Registrant # 1
2558 32nd Avenue, San Francisco, CA 94116

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/1/2016

Signed: Henry Hu, CEO

This statement was filed with the County Clerk of San Francisco County on 10/20/2017.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Natalie I. Salgado Deputy County Clerk 10/20/2017

10/26/17 + 11/2/17 + 11/9/17 + 11/16/17

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): Express Careworks Inc.

Address 729 Sacramento Street #6, San Francisco, CA 94108

Full Name of Registrant #1
Express Careworks Inc. (CA)

Address of Registrant # 1

729 Sacramento Street #6, San Francisco, CA 94108

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/1/2017

Signed: Garv Wu, CEO

This statement was filed with the County Clerk of San Francisco County on 10/20/2017.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Susanna Chin Deputy County Clerk 10/20/2017

10/26/17 + 11/2/17 + 11/9/17 + 11/16/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0378208-00

Fictitious Business Name(s):

1.) Iade Bazaar

2.) Anita Jewelry

3.) Iade Mountain Inc.

480 Grant Avenue, San Francisco, CA 94108

Jade Mountain Inc. (CA)

Address of Registrant # 1

480 Grant Avenue, San Francisco, CA 94108

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 2/13/2007

Signed: Anita Chan, CEO

This statement was filed with the County Clerk of San Francisco County on 10/27/2017.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Maribel Ialdon **Deputy County Clerk** 10/27/2017

11/2/17 + 11/9/17 + 11/16/17 + 11/23/17

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0378219-00

Fictitious Business Name(s):

On Track Cleaners

716 Pla Playa Street, San Francisco, CA 94121

Full Name of Registrant #1

Soap Box Cleaners (CA)

Address of Registrant #1 3526 Geary Blvd, San Francisco, CA 94118

This business is conducted by \boldsymbol{A} $\boldsymbol{Corporation.}$ The registrant(s)commenced to transact business under the fictitious business name(s) listed above on 10/27/2017

This statement was filed with the County Clerk of San Francisco County on 10/27/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Natalie I. Salgado Deputy County Clerk 10/27/2017

11/02/17 + 11/09/17 + 11/16/17 + 11/23/17

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

RWS Life Sciences Inc.

555 Montgomery Street, Suite 720, San Francisco, CA 94111

Full Name of Registrant #1

Address of Registrant # 1

555 Montgomery Street, Suite 720, San Francisco, CA 94111

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable

Signed: Joseph A. Lugo, COO

This statement was filed with the County Clerk of San Francisco County on 9/29/2017.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Deputy County Clerk 9/29/2017

10/12/17 + 10/19/17 + 10/26/17 + 11/2/17

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Tax Office SF

513 Valencia Street Suite #4, San Francisco. CA94110

Full Name of Registrant #1

Steven J. Axelrod Inc. (CA)

Address of Registrant #

513 Valencia Street Suite #4, San Francisco. CA94110

This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: Richard Snow

This statement was filed with the County Clerk of San Francisco County on 10/25/2017.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Mariedyne L. Argente Deputy County Clerk 10/25/2017

10/26/17 + 11/2/17 + 11/9/17 + 11/16/17

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Verde Garden Service

Address 301 Congdon Street, San Francisco, CA 94112

Full Name of Registrant #1 Silvio Robleto

Address of Registrant # 1

301 Congdon Street, San Francisco, CA 94112

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 10/13/17

Signed: Silvio Robleto

This statement was filed with the County Clerk of San Francisco County on 10/13/17.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Sonya Yi Deputy County Clerk 10/13/2017

10/19/17 + 10/26/17 + 11/2/17 + 11/9/17

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Sonderby Design Address

219 Clayton Street, San Francisco, CA 94117

Jennifer L. Sonderby Address of Registrant #1
219 Clayton Street, San Francisco, CA 94117

name(s) listed above on 10/31/2017

This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business

This statement was filed with the County Clerk of San Francisco County on 10/31/2017

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common

Filed:

Fallon Lim Deputy County Clerk 10/31/2017

11/02/17 + 11/09/17 + 11/16/17 + 11/23/17

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 17-553385

PETITIONER OR ATTORNEY Hui Lan Liang Tchen 1515 Thomas Avenue, San Francisco, CA 94124

TO ALL INTERESTED PERSONS:

1. Petitioner **Hui Lan Liang Tchen** for a decree changing names as follows:

Hui Lan Liang Tchen changed to Hui Lan Tchen

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: December 5, 2017 Time: 9:00 AM
Dept: 514 Room: 514

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO 400 MCALLISTER STREET SAN FRANCISCO, CA 94102

NEYL WEBB, Clerk DATED - October 12, 2017

10/19/17 + 10/26/17 + 11/2/17 + 11/9/17

ABANDONMENT OF FICTITIOUS BUSINESS NAME

 $\frac{\text{STATEMENT OF ABANDONMENT}}{\text{OF USE OF FICTITIOUS BUSINESS NAME}}$

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) April Nine Thai Kitchen Located at 701 Randolph Street, San Francisco, CA 94132

This fictitious business name was filed in the County of San Francisco on $\underline{3/19/2013}$ under file $\underline{349991}$

Name and address of Registrants (as shown on previous

statement)
Full Name of Registrant #1

4071 19th Avenue #1, San Francisco, CA 94132
This business was conducted by a AN INDIVIDUAL.

Signed: Karuna Jaramonburapong

This statement was filed with the County Clerk of San Francisco County on

Filed: Susanna Chin
Deputy County Clerk
9/18/2017

10/12/17 + 10/19/17 + 10/26/17 + 11/2/17

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Big Lantern

Located at 3170 16th Street, San Francisco, CA 94103

This fictitious business name was filed in the County of San Francisco on $\underline{12/21/2016}$ under file 0373942

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1 Huai Hai Inc. (CA) 3170 16th Street, San Francisco, CA 94103

This business was conducted by a A CORPORATION.

Signed: Feng Robert Hui

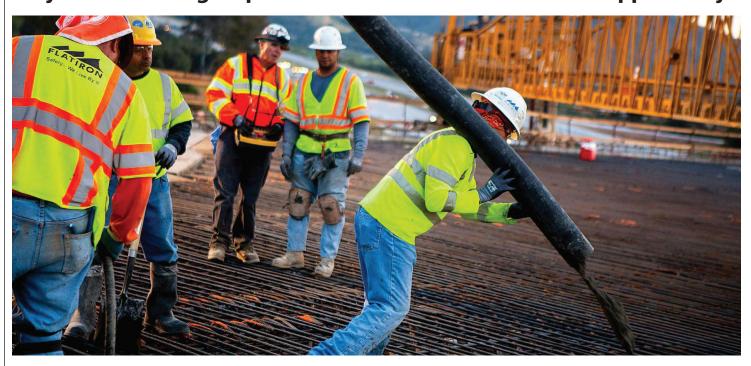
This statement was filed with the County Clerk of San Francisco County on

Filed: Mariedyne L. Argente Deputy County Clerk 9/19/2017

9/21/17 + 9/28/17 + 10/5/17 + 10/12/17

A Conversation with Cities:

Mayors on Closing Gaps in Infrastructure and Economic Opportunity



Continued from page 1

these projects, their learnings and best practices can be applied by other cities facing similar – though localized – infrastructure needs.

Through the City Accelerator group focusing on urban infrastructure, Pittsburgh tested innovative financing options to repair hundreds of stairways that residents rely on every day. St. Paul collaborated across city departments to develop a stormwater funding mechanism that addresses costs associated with vacant industrial sites and increases neighborhood vitality. San Francisco explored potential financing mechanisms to fortify the city's seawall, which protects its downtown area and a major transit hub. Washington, D.C. utilized a newly launched executive Office of Public-Private Partnership to convene agency leaders and source financing ideas for installing energy efficient street lights

In a final reflection of their cities' participation in the City Accelerator, Pittsburgh Mayor Bill Peduto, St. Paul Mayor Chris Coleman, San Francisco Mayor Edwin Lee and Washington DC Mayor Muriel Bowser share how each of their cities is working to improve infrastructure and outcomes for low-income residents.

Why is investing in infrastructure a priority for your city and how does it enable economic opportunity for low-income residents?

Mayor Peduto: Pittsburgh is proud of our more than 700 sets of city steps. The steps serve the same purpose that they did a century ago – they connect residents to job opportunities and bridge communities that are separated by topography. When we find ways to preserve and enhance these assets, we bring residents closer to each other and connect them to the City.

Through the planning process we've been undertaking as part of the City Accelerator program, we've heard dozens of stories from residents about how the steps are critical lifelines to transit, school, work, and shopping for Pittsburghers across the city, and how important this infrastructure is for community building. By prioritizing which steps are in most need of support and renovation, we'll be able to ensure that our citizens can better utilize them as a part of their transportation network.

How can cities align urban infrastructure and sustainability goals?

Mayor Coleman: Throughout my nearly twelve years as Mayor of Saint Paul, I have been committed to making our city a leader in sustainable city living, including embracing our connection to

the Mississippi River. Efforts toward this vision range in scale from increasing efficiency of city operations, saving over \$1.3 million in electric and natural gas costs since 2009, to approaching city building in ways that enhance sustainability and community vitality.

The redevelopment in the West Side Flats area is a key example. There, we are working to create a thriving neighborhood connecting the larger West Side community to the Mississippi River and Downtown Saint Paul. With assistance from the City Accelerator, we are employing new methods to establish a green stormwater management system that will double as a community space.

On Earth Day this year, with support from the Environmental Protection Agency, we held an event at the future site of the West Side Flats Greenway to engage with residents on the design plans. Many people shared what the new green space will mean to them, by drawing inspirational messages on 100 buckets holding sunflowers that mark the future greenway.

As we embark on new development throughout Saint Paul, it is crucial to create sustainable plans that protect our environment and counteract climate change. We already see the positive impact that this vision has on the community and our environment. Through these efforts, we can ensure that Saint Paul is a city where residents and visitors will continue to thrive for many generations.

What role do cities play in terms of sparking and driving innovation in the national infrastructure conversation?

Mayor Lee: In the face of long-term generational challenges such as climate change, cities must pursue innovative solutions and collaborative approaches in order to be effective. Our environment, infrastructure and vulnerable communities require timely responses, and cities have a unique ability and responsibility to deliver resolutions that are both swift and successful.

In San Francisco, we have been thinking about how we might address transformative projects like the retrofit and adaptation of the Embarcadero seawall, which supports critical transportation and power linkages. Climate change can be abstract. It's essential that city leaders effectively communicate the real-life impacts it can have on our city and how we need to invest in our city's resilience. We also have to be open to new approaches. In San Francisco, we are exploring models like environmental impact bonds, public infrastructure banks and Community Facilities Districts (CFDs), in order to leave no stone unturned.

When undertaking long-term challenges like San Francisco's seawall project, it is important for cities to exchange best practices. Collectives such as the City Accelerator offer venues for mayors and cities to build upon proven solutions and explore pioneering new approaches.

How can public-private partnerships (P3s) help cities build and maintain infrastructure?

Mayor Bowser: Since coming into office, my Administration has made closing the infrastructure gap in Washington, DC a top priority. By closing this gap, we will build a stronger, more resilient city and ensure continued and expanded prosperity for more District residents. P3s allow us to make the most of limited public dollars by leveraging private sector financing and innovation, and they are a key tool in building and maintaining DC's infrastructure more effectively. P3s not only guarantee that our assets are taken care of for their entire lifecycle, but they also allow us to transfer risk through long-term, performance-based contracts.

We looked to the City Accelerator to help us create an actionable plan for infrastructure. Just one example is our "Smarter. Safer. Greener." initiative, through which we will convert our 75,000 street lights to more reliable, energy-efficient LED technology while also putting in place a remote control monitoring system and a smart city platform that provides free broadband Wi-Fi. The P3 model will enable us to complete this project in just three years instead of eight, and our private partner will incur the cost of fixing the system if it does not meet our standards. As my Administration continues building a safer, stronger DC, P3s have gotten us to a place where we are better prepared than ever to meet our infrastructure needs of today and tomorrow.

Despite the gaps in infrastructure investment, Pittsburgh, St. Paul, San Francisco and Washington, DC are identifying solutions. Through the City Accelerator, mayors noted the importance of communicating with their citizens to inform strategy and secure buy-in, as cities often depend on public support to implement their financing strategies. Also key is an openness to exploring unconventional ideas and working across agencies to align goals and increase results. Through the City Accelerator, the Citi Foundation is proud to support these four cities with the innovative approaches – as well as the flexibility and freedom – to tackle complex infrastructure projects that enhance thriving urban centers that serve all of their citizens.

To learn more about the City Accelerator and the Citi Foundation's commitment to building vibrant cities, visit citifoundation.com.

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